



Passionately innovative.

Test it. Heat it. Cool it.



Test it. Heat it. Cool it.

Environmental Simulation · Heat Technology · Climate Technology · Containment Systems

Welcome to **Weiss Technik.**

Dear readers,

Worldwide, leading industrial companies are opting for the innovative and reliable technologies of Weiss Technik in research, development, production and quality assurance.

We are passionate about developing individual high-tech solutions as “engineers for engineers” so that our customers can make their products even better, more durable, safer every day and turn their technological visions into reality.

As part of the Schunk Group, we benefit from solid finances, long-term orientation and global market access.

Discover for yourself who and what stands behind **Test it. Heat it. Cool it.**



Dirk van Manen

Managing Director
Sales and Service
Weiss Klimatechnik

Peter Kuisle

Managing Director
Sales and Service
Weiss Umwelttechnik
Vötsch Industrietechnik

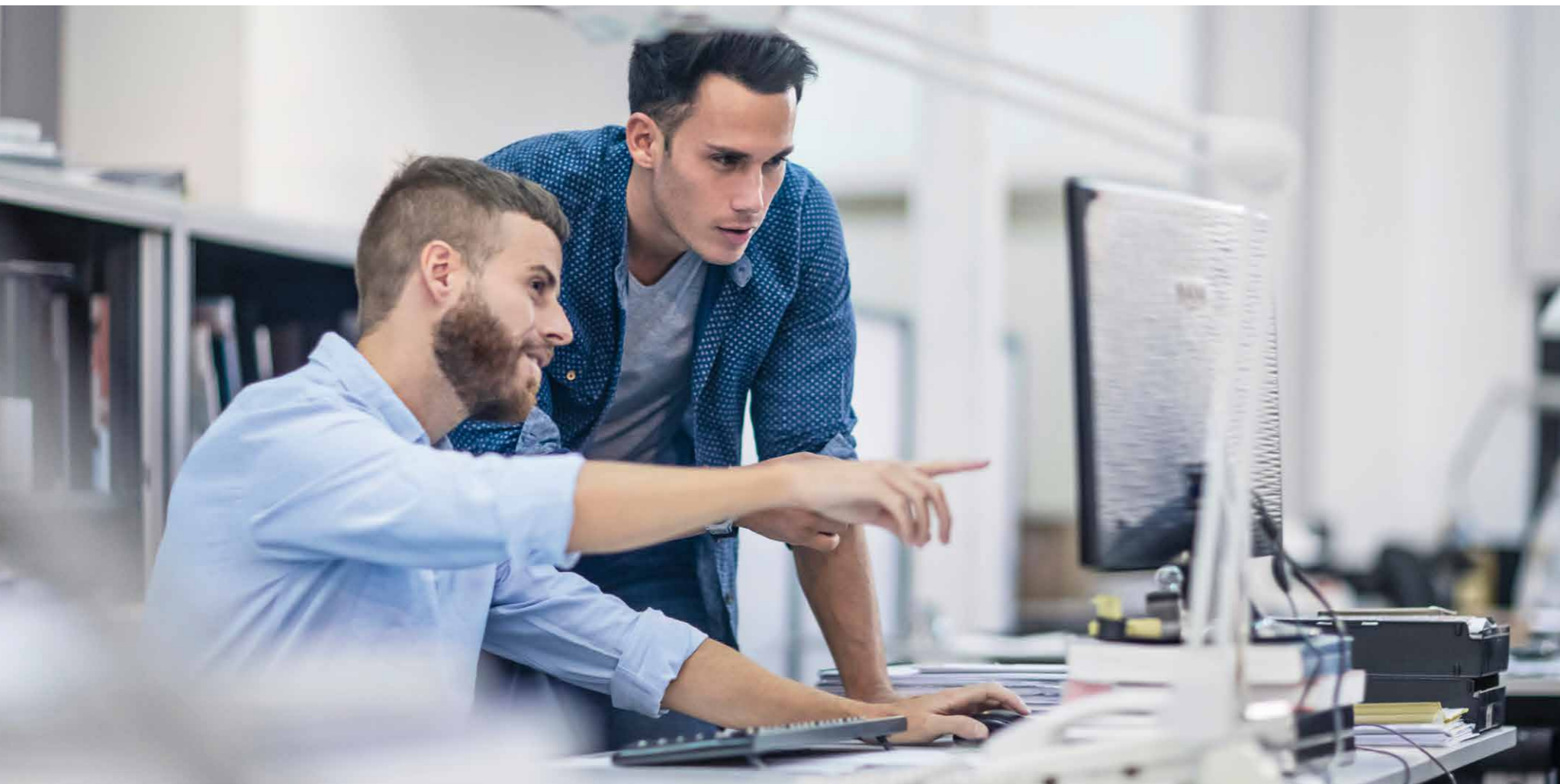
Peter R. Manolopoulos

Managing Director (Chairman)
Administration and Technology
Member of the Board at
Schunk Group

Innovations create
growth.



Acting as partners. For an innovative future.



Enabling

Our materials and engineering expertise make us technology leaders. This, together with our pragmatic and forward-thinking actions, paves the way to identify new growth potential and goals for and with our customers, to reach them and to exceed their expectations.

Idea-driven

We continuously develop and improve ourselves and are innovative. This is what motivates us to advise our customers, give them new ideas and impulses and guarantee that they have competitive advantages in future markets in advance.

Cooperative

We believe in entrepreneurial spirit and personal commitment in customer relationships rather than anonymous corporate structures: this makes us a reliable partner for successfully implementing objectives.

Strong and global presence.

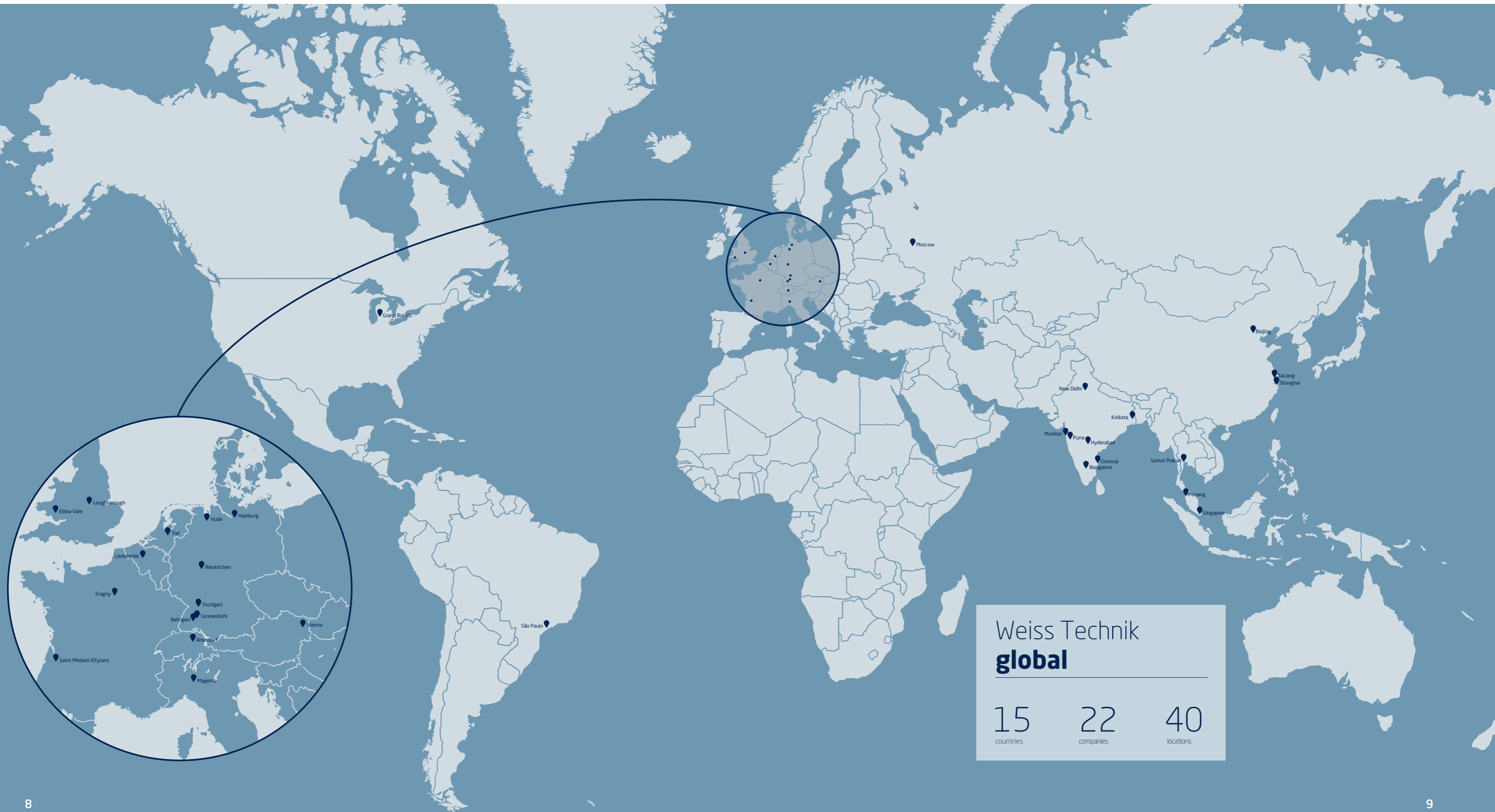
Weiss Technik is part of an international technology concern - the Schunk Group - and is the second largest of four divisions.

Schunk Group by the numbers	1913	founded
	63.9	% equity ratio
	61	locations
	29	countries
	>8,000	employees

Weiss Technik by the numbers	40	locations
	15	countries
	22	companies
	>2,200	employees
	25.3	MM € investments in 2017

The Weiss Technik success	Turnover in MM €	
	274.2	2013
	275.3	2014
	310.7	2015
	342.2	2016
	370.0	2017 (exp.)

Always close
to you.



It started with a suitcase.

From the outset, Karl Weiss strategically focussed on new ideas and innovations. With his "Hydrekord", an electric rapid moisture analyser, measurements were made quickly, reliably for food, wood, paper and textiles. And the best thing: the equipment and accessories fit perfectly into a specially designed wooden case. The measuring accuracy and the mobile presentation and application possibilities made "the suitcase" within a few years to a bestseller of the "economic miracle Weiss". Even today, Weiss Technik grows with new ideas to meet the needs of customers and to continuously expand the portfolio through strategic acquisitions and own developments. Always looking to the future.



"Hydrekord", the first Weiss Technik bestseller, in a practical suitcase.

1956 Foundation of the company Karl Weiss in Gießen, Germany: production of physical measuring devices

1964 Relocation to Reiskirchen-Lindenstruth, Germany, and renaming in Karl Weiss KG

1978 Karl Weiss KG becomes a member of the Schunk Group, Heuchelheim, Germany

1979 Renaming to Weiss Technik GmbH

1984 Foundation of Weiss Klimaanlagenbau GmbH

1986 The sister companies located at the Reiskirchen-Lindenstruth location trade under

- Weiss Umwelttechnik GmbH - Simulation Systems - Measurement Technology
- Weiss Klimatechnik GmbH - Equipment and Plant Engineering

1995 Acquisition of Vötsch Industrietechnik GmbH, Balingen, Germany

1997 Acquisition of the majority stake in Secasi Technologies S.A. and Servathin S.A.S. in France

1998 Investment in BDK Luft- und Reinraumtechnik GmbH, Sonnenbühl, Germany



1998 Acquisition of Design Environmental Ltd., Great Britain

2001 Acquisition of GWE GmbH, Clean Room Technology, Hude, Germany

2004 Foundation of Weiss-Voetsch Environmental Testing Instruments Co., Ltd., Taicang, China

2004 Acquisition of the environmental simulation department of SANYO Gallenkamp PLC, UK

2005 Acquisition of Climats S.A. and Sapratin Technologies S.A., France

2008 Acquisition of Envirotronics Inc., USA, including the subsidiaries in Malaysia, Singapore and China

2011 Foundation of Weiss Technik India Private Limited, Hyderabad, India

2015 Acquisition of Automotive Testing Solutions (ATS) from Imtech Deutschland GmbH & Co. KG, Germany

2016 Complementing the product portfolio by the dehumidification sector with the experts from the supplier A + H Adsorp Luftentfeuchtungssysteme, Hamburg, Germany

2016 Foundation of Weiss Technik Thailand Ltd., Samut Prakan, Thailand



Inspired by technology. The future in focus.

At Weiss Technik - as a provider of technologically complex systems and machines - well-trained, committed employees play the most important role. That is why we are always looking for new team members, who love diverse activities in interdisciplinary and international projects. We expect a lot, but offer more.

As part of the Schunk Group, we also are committed - following Ludwig Schunk's lead - to sustainable development and maintenance of the independence, namely for the good of our workforce as well as the sustainability of the company. The sustainable growth-oriented business strategy makes us a reliable employer. How successful we are with this strategy, we prove anew every year. Over and over again, we surpass ourselves and embrace our employees in the success.

We work closely with partners such as schools and universities to promote young talent. On the "day of training", we offer young people the opportunity to experience Weiss Technik and the many different areas of activity at first hand.

With a wide range of training and qualification measures, we offer our employees individual development perspectives - whether skilled workers or management, whether in Germany or at one of our international locations. Flexible working hours and attractive in-house amenities complete the offer.

Working for Weiss Technik means being part of a committed, competent, international team.



"At Weiss Technik, I can make a difference every day and am part of an innovation culture that keeps the future firmly in sight."

Stefan Angerbauer
Team Leader Standardisation

"It is great to always ensure that the customer feels well cared for - from the first inquiry to the final delivery."

Patricia Melton
Sales Assistant



Good employees always have a future - apply now!



Inspiring customers. Everyday anew.



"We chose Weiss Technik North America as a partner based on their ability to provide high-quality, GMP-compatible and FDA-compliant stability testing solutions used by leading pharmaceutical companies for years. The **weisstechnik** solution employs energy efficiency standards that top competing systems by as much as 50 percent, allowing us to significantly save on energy costs."

John Ross, President Mayne Pharma USA

"We have coordinated several custom-built thermal-cycle chambers together with Weiss Technik. With each project they have provided quality chambers, great customer service and reliable account representatives to service your every need. Not to mention the state-of-the-art technology that helped our business become more efficient."

Alex Heffernan, Design Engineer, Uchiyama Marketing & Development America LLC



"We have solved difficult issues always very well together. Likewise, the huge benefits and reliability of **vötschtechnik** environmental simulation products are the benchmark, which we have trusted for years."

Tobias Möller, General Manager/Head of Marketing & Sales, KFE-Kompetenzzentrum für Fahrzeug und Elektronik



"Customer service is our number one priority. We also demand this from our suppliers. **Weiss Umwelttechnik** fulfils this from our point of view in a special way. And thanks to the full maintenance, all eventualities are eliminated in no time at all."

Sammr Nasrallah-Goldberg, Global Head of SP Services, Osram

"**Weiss Klimatechnik** convinced us with unusual solutions for IT cooling and first-class support on site. In particular, the innovative cooling system is perfect for our server rooms because it optimally utilises the room geometry and at the same time operates extremely efficiently. We were, therefore, the first data centre provider in Munich to go for the **weisstechnik CoolW@ll** - and we are more than satisfied with this decision even after several years and expansion stages."

Gunter Hahn, Managing Director EMC HostCo



"We have been working with **vötschtechnik** tempering furnaces for many years. The tried and tested standard models were adapted in close cooperation to meet our special process requirements. Development always implies dialogue. We are delighted that we have been able to significantly improve the latest generation of the **vötschtechnik** tempering furnaces together in areas which are important to us."

Pascal Penoty, Head of Strategic Molding Development, Freudenberg Sealing Technologies

"The new surgical department was to be designed for maximum efficiency. This meant that all areas had to be multifunctional and performance of the same operations had to be possible in all of the theatres. The Geneva Clinique des Grangettes decided on the clean air operating canopies of **Weiss Klimatechnik**, because these products are well known for their great reliability and high performance."

Michael Hemmerle, Project Manager, MedPlan



"In an old, extremely cramped building, you have made the impossible possible and installed a fully functional sterile laboratory/cytolab. With your "Weiss magic wand" you surprised not only the builders, but also the government of Upper Bavaria during the acceptance procedure."

Dr. Herbert Reuther, Owner, Marienapotheke Prien, Germany

Passionately innovative.

We work in partnership to support companies in research, development, production and quality assurance.

With Weiss Technik and Vötsch Technik you are optimally positioned for a successful future. Together we offer you the most comprehensive product portfolio, individual complete solutions and unsurpassed customer proximity around the world.



Environmental Simulation

The first choice for engineers and researchers for innovative, safe environmental simulation facilities. In fast motion, our test systems can simulate all the influences in the world as well as for instance in space. In temperature, climate, corrosion, dust or combined stress tests. With a very high degree of reproducibility and precision.



Heat Technology

Experienced engineers and designers develop, plan and produce high-quality, reliable heat technology systems for a broad range of applications from heating and drying cabinets to microwave systems and industrial furnaces.



Climate Technology, Air Dehumidification, Clean Rooms

As the leading provider of clean rooms, climate technology and air dehumidification, we consistently ensure optimal climatic conditions for people and machines. For industrial production processes, in hospitals, mobile operation tents or in the field of information and telecommunications technology. From project planning to implementation.



Clean Air and Containment Systems

With decades of experience and know-how, we guarantee the most sophisticated clean air and containment solutions. Our comprehensive and innovative range of products includes barrier systems, laminar flow systems, safety workbenches, isolators and airlocks.

Engineers for
engineers.



From zero to future. Perfectly safe.

With **weisstechnik** you leave your competition behind.

The automotive industry is facing major challenges. It needs innovative concepts to deliver lower consumption and reduced emissions with enhanced performance, higher safety and more entertainment. At the same time, it wants to push ahead with the development of alternative drive systems and self-driving vehicles. Whoever is to succeed in these tasks must be developing tomorrow's automotive trends now.

Not a problem using **weisstechnik** solutions and systems for environmental simulation, heat technology and clean rooms. We can simulate air flows, altitude, temperature fluctuations, vibrations and pressure as well as weathering and corrosion behaviour. We shape every material and keep the air clean too! Using our technology, you can carry out measurements precisely to the μ . Get on board!

weisstechnik solutions for the automotive industry:

- CQI-9-compliant thermal engineering production equipment, industrial and infrared ovens
- Environmental simulation systems from small cabinets to drive-in chambers with combined functions such as solar irradiation, corrosion and vibration
- Test benches for motors, gearboxes and drive components
- Clean room climate systems and equipment, measuring rooms
- Air dehumidification systems for the production of accumulators
- Safety workstations and extractors
- Cooling systems for data centres



Smart into the future. For sure.

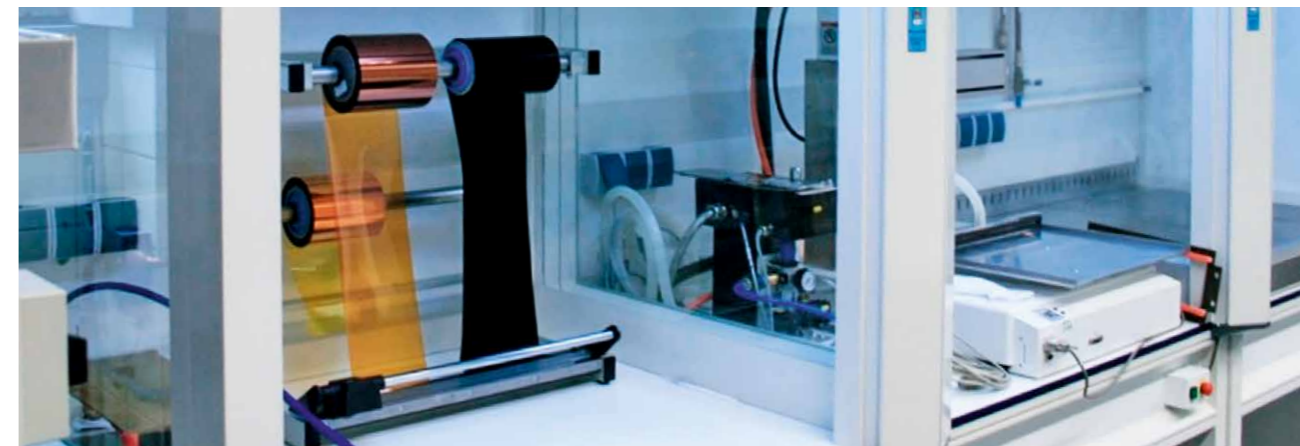
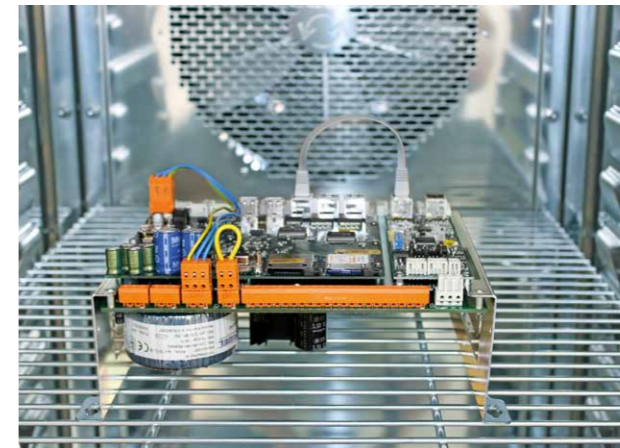
With **weisstechnik** you can bring your product to market faster.

The future is digital: visions such as the Internet of Things, cars as supercomputers, wearables and 3D printing are gradually becoming reality. These developments are based on electronic components such as sensors, optoelectronic components and processors. The increasingly extensive recording and processing of data is only possible with the interaction of these electronic components.

We have developed solutions specially for the electronics industry that meet the highest demands. To ensure that components excel in all applications, from electronic toys up to satellite control. Switch it on!

weisstechnik solutions for the electronics industry:

- Cooling systems for data centres
- ATEX-protected test chambers for energy storage such as lithium-ion batteries
- Climate and temperature chambers for solar panels
- ESD- and EMC-compliant climate test cabinets
- Clean room heaters and dryers as well as continuous furnaces
- IP test cabinets for dust and spray water tests
- Clean room air-conditioning systems and equipment as well as measuring rooms
- Air dehumidification systems for the production of highly sensitive components
- Safety workstations and extractors



Successful take-off. Safe touch-down.

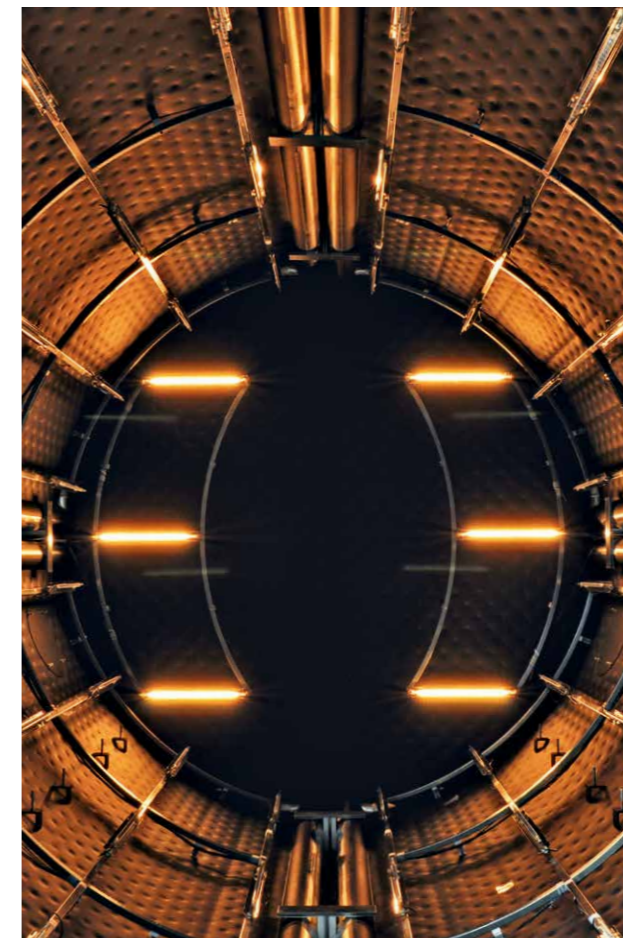
With **weisstechnik** getting airborne.

Whether satellites, airplanes or helicopters: modern aircraft are exposed to extreme stress during use. When it comes to the development, quality assurance and production of proven and new technologies, with us, you're playing it safe.

We have developed solutions specially designed for aerospace technology that support ensuring new materials meet all relevant norms and legal requirements. This accounts for the employed materials and components as well as for the overall system. Get ready to take off!

weisstechnik solutions for the aerospace industry:

- AMS 2750- and Nadcap-compliant thermal production facilities, industrial furnaces and industrial microwave systems
- Environmental testing systems from small cabinets to drive-in chambers, vacuum chambers, altitude simulation chambers, low temperature chambers, kerosene climate test benches, vibration and HALT/HASS test benches
- Clean room systems and measuring rooms
- Air dehumidification systems for the production of highly sensitive components
- Safety workbenches
- Cooling systems for data centres



Our experience is your safety.

With **weisstechnik** GMP- and FDA-compliant to market.

The objectives of the pharmaceutical industry are the development and production of new medicines, optimised medical products and individualised therapies to protect and improve the quality of life.

weisstechnik supplies GMP-compatible and FDA-compliant solutions for the production and packaging of pharmaceuticals and active substances - from stability testing in the development phase to testing of the durability of packaging under tensile stress and sterile filling of packaging, right through to optimal germ-free production under clean room conditions. Our safety workbenches and workplaces provide the necessary protection for both personnel and products. Be on the safe side!

weisstechnik solutions for the pharmaceutical industry:

- Personnel and product protection such as safety workstations, insulators and laminar flow workbenches
- Clean room air-conditioning systems and equipment as well as lock systems
- GMP qualification of clean room systems
- GMP- and FDA-compliant stability test cabinets
- Hot-air sterilisers, heaters and dryers
- Combined climate test equipment for material testing
- Air dehumidification systems for pharmaceutical production
- Cooling systems for data centres



Clean air for complication-free treatment.

With **weisstechnik** you protect patients and operating personnel alike.

A hygienic climate is essential in all areas of a hospital. After all, hospital germs can cause infections. **weisstechnik** products such as the clean air monitoring system and surgical smoke extractors in combination with a laminar flow canopy play a major role in optimising workplace safety as well as in infection prevention. Starting with clean room-compatible equipment and clean workplaces in hospital pharmacies and laboratories, right through to hot-air sterilisers - we play our part in fighting germs. Stay healthy!

weisstechnik solutions for hospitals:

- Operating theatre clean air canopies with low-turbulence displacement flow
- Clean air monitoring systems
- Surgical smoke extraction
- Hygiene climate units
- Sterile cabins
- Clean room solutions for compounding laboratories and blistering
- Safety workbenches, personnel and material airlocks
- GMP qualification of clean room systems
- Hot-air sterilisers
- Cooling systems for data centres





From head to toe. Staying mobile.

With **weisstechnik** solutions improving the quality of life.

The quality of a prosthesis depends on the precision of its manufacture. Alongside GMP-compliant clean room technology for precise 3D coordinate measurements, we also supply dryers and furnaces for the manufacturing of artificial joints and implants. Protection of personnel and products during the processing of these products - e.g. during polishing work - is ensured by **weisstechnik** safety workbenches. The durability and reliability of the finished prostheses can be tested in tensile testing chambers under a range of climatic conditions. Stay mobile!

weisstechnik solutions for medical technology:

- Tempering furnaces for silicones and plastics
- GMP-compliant heating and drying chambers
- Industrial microwave ovens
- Sterile cabins
- Clean room air-conditioning systems and equipment as well as measuring rooms
- Safety workbenches, personnel and material airlocks
- Combined climate and tensile test chambers for material testing
- GMP qualification of clean room systems
- Air dehumidification systems
- Cooling systems for data centres



Perfect climate for your research.

With **weisstechnik** everything grows fast and reliable.

The **weisstechnik fitotron** range of products includes climatic cabinets and rooms that have been developed especially for scientific investigations in the areas of plant growth, vernalisation, germination, insect breed and keeping, tissue cultures, seeds and for other microbiological applications. These products can be used in all cases where exact circadian control of climate and lighting are necessary. We offer solutions that include both series-produced as well as individual and customised chambers and rooms for universities, public authorities and the industry. So you can get on with your research!

weisstechnik solutions for biology research:

- **fitotron** climate chambers and rooms for plants, insects and scientific analysis
- LED lighting from basic to high-end
- High-precision measurement and control of temperature, humidity, light, fresh air, gas and other parameters
- Powerful SCADA software, also available with web servers
- High-quality lamp shelf and table systems for plants



Keeping your computers a cool head.

With **weisstechnik** intelligently air conditioning data centres.

Data centres are playing an increasingly significant role in modern industrial society. Computing capacities required for the rapid increase of digitalisation consume enormous amounts of energy. The major part of electrical server capacity is converted into heat which, in turn, must be dissipated. Around the world, cool heads of IT and telecommunications companies prefer the innovative **weisstechnik** air-conditioning systems. Thanks to the energy-efficient, powerful and individual solutions for cooling of data and computer centres, your equipment stays cool - even if it's hot. Switch it on!

weisstechnik solutions for the information and telecommunications industry:

- Cooling systems for data centres
- Recirculation air-conditioning units for server rooms
- Series cooling equipment for high-density areas
- Free cooling systems for telecommunications facilities
- Climate control units for electrical switch rooms and operating areas



When the extreme is the norm.

With **weisstechnik** you are always ready for action.

Worldwide deployments require innovative and efficient climate control technology for mobile command centres, clinics, field hospitals, vehicles, combat posts or radar systems, which must work securely and with the highest possible level of availability in all climate zones. Specifically for space and defence applications, we have developed customer-specific solutions meeting the most stringent requirements. Our products have been used for many years around the globe by numerous armies, renowned defence contractors and the European Space Agency (ESA). Be prepared!

weisstechnik solutions for the defence and space area:

- Tent and container air-conditioning units
- Vehicle container air conditioning
- Mobile military clean rooms and operating theatres
- Mobile temperature control trailers and containers
- Cooling systems for radar and electronic cooling
- NBC protection systems
- Climate systems for ground stations of space antennas
- Climate chambers and environmental simulation systems for MIL-STD tests



Always an idea
ahead.



Perfection in performance, equipment and design.

weisstechnik equipment and systems set new standards.

Everything we do, we do with passion. Our products are designed with a long-term vision for future developments, built with attention to detail and maintained with absolute devotion. So you can fully concentrate on your core business.



Precisely engineered.

Simple operation, low performance tolerances and robust construction characterise our systems and devices. Flexible adaptation to your needs is our core competency. This ensures a high level of operational safety and economic viability. We think ahead and eliminate potential interference factors during the design phase. Relying on our comprehensive expertise and years of experience.



Perfectly manufactured.

For us, quality is our daily business. We use only high-quality materials and manufacture many of the components in-house. In addition, we also have regular quality checks in place throughout the entire production process.

Absolutely low maintenance.

Set up, plug in, start the operation. The intelligent, compatible control elements and intuitive user interface guarantee easy operation. Easily accessible maintenance elements ensure minimal service times.

Experienced system partner.

We offer you many years of experience in all key areas. Our solutions are developed according to customer specifications and are tailored from the initial planning to the after-sales service to the respective requirements. As a system supplier, we ensure that all components are perfectly matched with one another and that the systems and devices meet the required regulations.

Good. Better. Together.

Weiss Technik - your partner for all conditions.

For every task of our customers, we develop the right solution - regardless whether new construction, reconstruction or modernisation. We accompany the entire project from the planning phase and implementation to daily operation. With our products and components. With services and amenities.

From the beginning, we pay attention to all important details. We always analyse the entire room: floor, walls and ceiling - the very 360 degrees.

Access the long-standing Weiss Technik know-how in plant engineering. We certainly have the right solution for you in the portfolio.



Sustainable and responsible.

Weiss Technik - dedicated to climate and the environment.

We believe that environmental and climate protection will pay off, promote innovation and increase our and our customers' competitiveness. This is why we are already gearing up on the refrigerants of the future and, with **greenmode** and our energy-saving products, ensure the lowest possible energy consumption and emissions. Energy-efficient processes and economical operation are the main focus. In addition to the positive contribution to climate protection, you can benefit from reduced operating costs.



Ready for the future - with a new refrigerant.

From 2020, refrigerants with a so-called Global Warming Potential (GWP) of more than 2,500 are prohibited. In our European standard devices for environmental simulation, we are already using the new refrigerant R449A with a GWP of only 1,397. That way, you can test future-proof, economical and service-friendly. Because this low GWP ensures safe use even after 2030. Thereby, we are already exceeding the legal standards of tomorrow today.

Our greenmode solutions for environmental simulation systems save more than 40% of the electrical energy and thus many tons of CO₂.

In addition to the positive contribution to climate protection, you can benefit from significantly reducing your operating costs. Hence, **greenmode** convinces twice. Decisive are the costs over the entire life of the system, the so-called Total Cost of Ownership. This applies particularly to customer-specific systems. Higher initial investments will repay quickly with **greenmode** due to the saved energy costs. Lower cooling water consumption, less noise emissions and lower network loads also pay off.

Our energy check service for efficient climate control.

With our energy check you will learn how efficient your plant really operates. The best energy is the one that is not used. In addition to plant support, Weiss Klimatechnik offers an energy check for clean rooms, measuring rooms, operating theatre canopies, the server room cooling and other building-integrated air-conditioning and heating systems. We issue the energy certificate, recommend measures for the energetic plant optimisation and also implement these technically. Thus, you meet regulatory requirements, lower your energy demand and save on ever-increasing electricity costs.



Your one-stop shop.

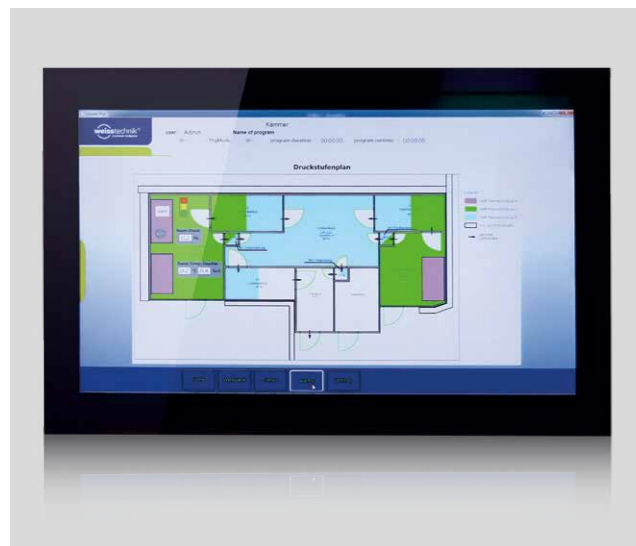
With Weiss Technik turning towards the future.

Everything under control – future-proof.



SIMPATI can make it happen!

Our control software for environmental simulation, heat and climatic engineering is ready for the requirements of the industry 4.0. Maximum flexibility and networking capability, simple operation and reliability always guarantee an easy integration into automated processes. **SIMPATI** is also rounded off with add-on modules such as **SIMPATI web**, **SIMPATI e-sign**, **SIMPATI barcode scan** and **SIMPATI monitor**.



A picture is worth a 1000 measurements.



The SIMPATI time labs visual documentation system.

In addition to and in correlation with the capture of traditional measured data, digital camera images are generated by a special software at set intervals and filed in a general archives folder. A combined analysis of measured data and images brings new and valuable findings to light. Especially when a specific event has occurred.



Simply always full control.



More comfort thanks to WEBSeason.

With the innovative **WEBSeason** user interface you can program, control and monitor your tests at any time and anywhere. In this way, **WEBSeason** provides a new dimension of flexibility and efficiency.



Extremely intelligent, intuitive and safe.



Control systems intelli.4 for air-conditioning systems.

Building climate systems becomes increasingly complex. For investment security flexible, long-term, modular solutions with scalable software and hardware that can be updated are necessary. As a part of series production we install the innovative **intelli.4** regulation system into all our climate devices. The control with an open structure has a modular design, numerous interfaces and can easily be extended any time.



We measure ourselves by our service.

Weiss Technik is always available to you.

We think and act service-oriented. Our customers consider us partners. With our specialised service teams, we offer them sustainable solutions for a long-term successful cooperation.

Nobody is faster

Our comprehensive service network is at your disposal: in Germany alone, a service organisation with more than 280 service employees in administration, operations control and on the helpline are at your command. A specialist is always within reach. In this way, we reduce the reaction time to a minimum and increase the availability to the maximum. Your advantage: long-term plannable service reliability.

Competence and know-how

Speed and availability are one, competence and know-how the second pillar of our service. Our service technicians are excellently trained specialists in the fields of electrical engineering/ electronics, refrigeration technology, regulator and control technology, mechanics and software. With our competent and at any time available service team, we offer you a partnership-oriented and reliable support.



Advice

Benefit from our many years of experience. Our knowledgeable experts are ready to support you with advice and assistance from the first idea to after-sales service in every step of your project, by telephone or on the spot.

Maintenance and servicing

We adapt our service offers exactly to our customers' requirements. Our full maintenance service provides maximum security with fixed, calculable costs. We offer various service levels with guaranteed response times depending on the location of up to 24 hours after the notification of a fault.

Spare parts management

Thanks to our extensive stock keeping, many spare and wearing parts are available reliably and at short notice. To further increase operating reliability, it may be expedient to keep an additional stock of selected spare parts on site. We would be pleased to advise you further.

Qualification and re-qualification

We provide our customers with all qualifications and re-qualifications necessary for the reliable operation of an installation. These include DQ, FAT, OQ, SAT, IQ and GMP.

Training

We carry out regular service-training sessions, free of charge. Furthermore, our experts train our customers' personnel. The contents and duration of the training sessions are adapted to particular wishes and requirements.

Weiss Technik

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